

To: John Lutien, Microsoft
From: Karen Duerbeck, Stratos Lightwave
Copy: Bruce Booth, Optical Crosslinks
Date: 11 April, 2006

Re: Optical Crosslinks Reference

Dear John,

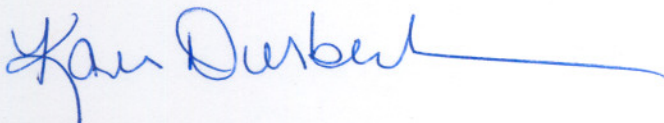
This letter is to inform you of my experience in doing business with Optical Crosslinks, a privately held firm with capabilities in optical interconnection. I have found the staff, facility, and technical ability to be of use when designing and building electro-optical devices.

Staffing is completely dedicated to technical detail. Given a specific and attainable task, the capability of this team to execute is unquestionable. Optical outsource staff are seldom available at this expertise level for custom work. In general, this team can be thought of as an extension to your own group of specialists.

I have personally visited the facility at Walnut Corporate Center, 206 Gale Lane Kennett Square, PA 19348 and can attest to the equipment and space available. Optical Crosslinks has a clean room for developing their optical wave-guide product; a shuffle line for spooling custom fiber solutions, a laser based machining tool for precision mechanical trimming of optical components, and several optical benches for measurement and data collection.

I wish you the highest success with your endeavor.

Sincerely,



Karen Duerbeck
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321-308-4109
